MAGAZINES
MAPS
SUBSCRIPTIONS
RATE CARD

Scoop Cobranding Maps & Magazines

The perfect corporate gift
The ultimate direct marketing tool











The Ultimate Marketing Tool

Offering select clients a unique solution for reaching niche markets through Scoop's leading magazines and maps, with personalised covers, perfectly-bound inserts and exposure through Scoop's extensive distribution network

As a corporate gift

- · A unique personalised gift of quality and style
- · Safe, practical and highly valued content
- · Perfect for staff, clients and events
- · Cost-effective and easy to distribute

As a marketing tool

- · Able to be direct mailed to specific target markets
- · Presentation as part of a trusted magazine brand
- · Stunning print-quality, high visibility & long shelf-life
- Access to niche markets through a highly valued product
- · Access to your clients' friends, family & colleagues

✓ Case studies

WESFARMERS: 5,000 copies of Scoop to promote community and arts sponsorship to staff and stakeholders

HBF: 5,000 copies of Scoop promoting insurance and community activities, targeting hospitals and medical centres

NEWMONT MINING: 3,000 copies of Scoop promoting WA lifestyle for recruitment and local promotion

TOURISM WA: 5,000 copies for destination promotion

CURTIN UNIVERSITY: Scoop and Scoop Traveller targeting students; sent to education advisors in Asia

PERTH AIRPORT: 3,000 copies of Scoop Traveller and 10,000 copies of Perth Guide for airport arrivals

REIWA: personalised Perth Guide for launch function and distribution to real estate members

DÔME CAFÉ: personalised 9 maps with the location of 70+ cafés; printed 200,000 copies for distribution through cafés, regional hotels and the airport

PERTH RACING: cobranded Perth Guide for corporate clients, functions and distribution through Scoop network









Magazines

Magazines with personalised covers and perfectly-bound 8-16 page inserts can be distributed through Scoop's extensive distribution networks for as little as \$6.60 per copy

Magazines

• Magazines (without cobranding) can be purchased in bulk at lower prices

Perfectly-bound inserts

- Feature promotions are possible over 8 or 16 pages
- Features are bound in the front of the magazine
- Design, layout and proofing is done by Scoop's professional design team, at \$120+gst per hour

Targeted distribution

- Magazines and boxes can be mailed for \$6 to \$10
- Scoop's extensive distribution network can be leveraged for as little as \$1 per copy:
 E.g.

Distribution channels
1,000 architect, building and design firms
1,000 CEOs and senior executives
10,000 4&5 star hotel rooms
500 clubs and salons; airport lounges
Scoop's extensive client database

Prices

All prices are subject to GST



		Cobranded Magazines (including personalised cover and 8 or 16 page insert)								Magazine only		
MAGAZINE	COPIES	1,000	2,000	3,000	4,000	5,000	6,000	7,000	8,000	9,000	10,000	Price Per Copy
Scoop Magazine	Cost	\$9,550	\$15,865	\$22,181	\$28,539	\$34,897	\$41,123	\$47,348	\$53,574	\$59,799	\$66,024	
	Unit cost	\$9.55	\$7.93	\$7.39	\$7.13	\$6.98	\$6.85	\$6.76	\$6.70	\$6.64	\$6.60	\$4.90 per copy
Scoop Homes & Art	Cost	\$9,550	\$15,865	\$22,181	\$28,539	\$34,897	\$41,123	\$47,348	\$53,574	\$59,799	\$66,024	
	Unit cost	\$9.55	\$7.93	\$7.39	\$7.13	\$6.98	\$6.85	\$6.76	\$6.70	\$6.64	\$6.60	\$4.90 per copy
Scoop Traveller annual	Cost	\$12,191	\$21,147	\$30,105	\$39,105	\$48,104	\$56,971	\$65,837	\$74,704	\$83,571	\$92,438	
	Unit cost	\$12.19	\$10.57	\$10.04	\$9.78	\$9.62	\$9.50	\$9.41	\$9.34	\$9.29	\$9.24	\$7.90 per copy
Scoop Functions & Venues annual	Cost	\$12,191	\$21,147	\$30,105	\$39,105	\$48,104	\$56,971	\$65,837	\$74,704	\$83,571	\$92,438	
	Unit cost	\$12.19	\$10.57	\$10.04	\$9.78	\$9.62	\$9.50	\$9.41	\$9.34	\$9.29	\$9.24	\$7.90 per copy
Kitchens & Bathrooms annual	Cost	\$9,550	\$15,865	\$22,181	\$28,539	\$34,897	\$41,123	\$47,348	\$53,574	\$59,799	\$66,024	
	Unit cost	\$9.55	\$7.93	\$7.39	\$7.13	\$6.98	\$6.85	\$6.76	\$6.70	\$6.64	\$6.60	\$5.40 per copy
Outdoors &	Cost	\$9,550	\$15,865	\$22,181	\$28,539	\$34,897	\$41,123	\$47,348	\$53,574	\$59,799	\$66,024	
Gardens annual	Unit cost	\$9.55	\$7.93	\$7.39	\$7.13	\$6.98	\$6.85	\$6.76	\$6.70	\$6.64	\$6.60	\$5.40 per copy
Scoop Homes annual	Cost	\$12,904	\$22,573	\$32,244	\$41,957	\$51,669	\$61,249	\$70,829	\$80,409	\$89,988	\$99,568	
	Unit cost	\$12.90	\$11.29	\$10.75	\$10.49	\$10.33	\$10.21	\$10.12	\$10.05	\$10.00	\$9.96	\$8.50 per copy
Commercial building & design annual	Cost	\$11,908	\$20,582	\$29,257	\$37,973	\$46,690	\$55,273	\$63,857	\$72,441	\$81,025	\$89,609	
	Unit cost	\$11.91	\$10.29	\$9.75	\$9.49	\$9.34	\$9.21	\$9.12	\$9.06	\$9.00	\$8.96	\$7.60 per copy

Perth Guide

WA's leading city-guide can be personalised with <u>your own cover image</u>, text and 6 page insert and distributed through Scoop's extensive distribution network, for as little as \$2.14 per copy

Magazines

• Magazines can be purchased for \$1.90 per copy

Pesonalised cover and promotion

- Feature promotions include the first 6 pages (including IFC)
- Cobranding with cover image only costs \$900 + \$1.90 per copy
- Cobranding with cover image and insert costs \$1500 + \$1.90 per copy
- Design is done by Scoop's professional design team at \$120 per hour

Targeted distribution

- Magazines can be mailed for \$1.80 per magazine.
- Boxes can be mailed for \$6 per box; 25 magazines to a box
- Scoop's distribution network can be leveraged for \$1 per copy
- Distribution includes 7 magazine stands at Perth Airport; airline lounges; CEOs and senior executives; hotel rooms; clubs and salons and various databases



Prices

All prices are subject to GST

PERTH GUIDE	COPIES	1,000	2,000	3,000	4,000	5,000	10,000	15,000	20,000
Magazine only	Cost	\$1,900	\$3,800	\$5,700	\$7,600	\$9,500	\$19,000	\$28,500	\$15,200
	Unit cost	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
Magazines with Personalised cover & 6pp cobranding	Cost	\$3,400	\$5,300	\$7,200	\$9,100	\$11,000	\$20,500	\$30,000	\$39,500
	Unit cost	\$3.40	\$2.65	\$2.40	\$2.28	\$2.20	\$2.05	\$2.00	\$1.98

Scoop Map Series

WA's 9 leading guide maps can be personalised and distributed through Scoop's extensive distribution networks for as little as 22 cents per map.

Personalised maps

- Maps can be personalised with images and text
- Design and proofing is done by Scoop's professional design team at \$120 per hour
- No client-related text boxes can be covered; no 3rd party advertising is permitted

Targeted distribution

- Scoop's extensive distribution network can be leveraged as required
- Maps can be distributed in boxes of 300 from \$6 per box
- Scoop's extensive distribution network includes 7 magazine stands at Perth Airport; more than 1,000 hotels and tour operators; bar and restaurants

Prices

All prices are subject to GST

COPIES	1,000	5,000	10,000	20,000	30,000	40,000	50,000	100,000
Price	\$1,700	\$2,500	\$3,500	\$5,500	\$7,500	\$9,500	\$11,500	\$21,500
Unit price	\$1.70	\$0.50	\$0.35	\$0.28	\$0.25	\$0.24	\$0.23	\$0.22

Scoop Map Series: 9 foldout maps

- 1. Perth & Surrounds
- 2. Perth & Fremantle
- 3. Perth Inner City
- 4. Coral Coast
- 5. Golden Outback
- 6. WA's Great Southern
- 7. Margaret River Region
- 8. WA's North West
- 9. South West WA

Maps can be viewed online at scoop.com.au/maps

